

Moneda: CLP

	01/2025	02/2025	03/2025	04/2025	05/2025	06/2025	07/2025	08/2025	09/2025	10/2025	11/2025	12/2025	YTD
ESTADO DE RESULTADOS													
(+) Ventas Netas	81.836.420	109.869.844	134.880.799	81.820.208	145.632.894	257.561.524	348.001.658	566.180.995	66.864.617	206.542.149	0	0	1.999.191.108
(-) Costos Directos	0	0	0	0	0	0	0	0	0	0	0	0	0
(=) Margen Bruto	81.836.420	109.869.844	134.880.799	81.820.208	145.632.894	257.561.524	348.001.658	566.180.995	66.864.617	206.542.149	0	0	1.999.191.108
% Margen Bruto	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0%	0%	100%
(-) Otro Costos Directos	0	0	0	0	0	0	0	0	0	0	0	0	0
(-) Sueldos Operaciones	0	0	0	0	0	0	0	0	0	0	0	0	0
(=) Margen de Contribucion	81.836.420	109.869.844	134.880.799	81.820.208	145.632.894	257.561.524	348.001.658	566.180.995	66.864.617	206.542.149	0	0	1.999.191.108
% Margen de Contribucion	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0%	0%	100%
(-) Gastos de Adm. y Ventas	(77.921.017)	(101.645.244)	(104.991.602)	(95.580.266)	(99.363.399)	(125.101.346)	(143.000.482)	(159.339.454)	(152.459.955)	(153.996.983)	0	0	(1.213.399.748)
(=) Resultado Operacional	3.915.403	8.224.600	29.889.197	(13.760.058)	46.269.495	132.460.178	205.001.176	406.841.541	(85.595.338)	52.545.166	0	0	785.791.360
% Resultado Operacional	4,8%	7,5%	22,2%	(16,8)%	31,8%	51,4%	58,9%	71,9%	(128,)%	25,4%	0%	0%	39,3%
(-) Gastos Financieros	(1.969.790)	(1.876.294)	(1.710.520)	(1.835.765)	(1.821.711)	(3.997.662)	(1.819.214)	(5.087.319)	(4.495.311)	(4.296.208)	0	0	(28.909.794)
(-) Otros Ingresos y Egresos No Operacionales	(1.541.298)	(4.422.239)	(2.320.159)	(1.463.520)	(2.215.960)	(2.250.616)	(2.092.783)	(4.235.788)	(4.521.119)	(3.528.293)	0	0	(28.591.775)
(=) Resultado Antes de Impuestos	404.315	1.926.067	25.858.518	(17.059.343)	42.231.824	126.211.900	201.089.179	397.518.434	(94.611.768)	44.720.665	0	0	728.289.791
% Resultado Antes de Impuestos	0,5%	1,8%	19,2%	(20,8)%	29%	49%	57,8%	70,2%	(141,5)%	21,7%	0%	0%	36,4%
(-) Impuestos	0	0	0	0	0	0	0	0	0	0	0	0	0
(=) Resultado Neto	404.315	1.926.067	25.858.518	(17.059.343)	42.231.824	126.211.900	201.089.179	397.518.434	(94.611.768)	44.720.665	0	0	728.289.791
% Resultado Neto	0,5%	1,8%	19,2%	(20,8)%	29%	49%	57,8%	70,2%	(141,5)%	21,7%	0%	0%	36,4%
EBITDA	3.944.861	8.254.058	29.918.655	(13.730.600)	46.298.953	132.489.636	205.030.634	406.870.999	(85.565.880)	52.574.624	0	0	786.085.940
FLUJO DE EFECTIVO INDIRECTO													
SALDO INICIAL	676.670.852	695.035.722	578.551.358	519.179.871	635.994.101	556.716.150	802.923.522	671.137.198	765.648.513	1.060.765.368	0	0	676.670.852
(=) EBITDA Gerencial	3.915.403	8.224.600	29.889.197	(13.760.058)	46.269.495	132.460.178	205.001.176	406.841.541	(85.595.338)	52.545.166	0	0	785.791.360
(-) Dividendos	(37.747.106)	0	0	0	0	0	0	0	0	0	0	0	(37.747.106)
DIFFERENCIA DE FLUJO DE EFECTIVO	17.960.555	(118.410.431)	(85.230.005)	133.873.573	(121.509.775)	119.995.472	(332.875.503)	(303.007.119)	389.728.623	55.971.177	0	0	(243.503.433)
SALDO FINAL	695.035.722	578.551.358	519.179.871	635.994.101	556.716.150	802.923.522	671.137.198	765.648.513	1.060.765.368	1.161.457.210	0	0	1.161.457.210